

SOCIAL RATE OF RETURN Lorenzo Clark - Director of Operations

SROR

What is Social Rate of Return

Measuring the **SOCIAL**, **ECONOMIC** and **ENVIRONMENTAL** value created by an **organisation**, **intervention policy** or **programme**.

How is it Measured

Total value of the benefits divided by total costs/inputs



NATIONAL POSITION

- Huge pressure on the NHS
- People living with mental health issues increasing
- More people living in isolation (Alzheimer's, dementia)
- Child Obesity increasing
- More people with type 2 diabetes
- Increase in people living in poverty
- Crime statistics increasing (particularly race related)



IMPACT & VALUE

- Leisure facilities need to be seen as ESSENTIAL
- Key part of local & national strategies
- Fully embedded into local communities and fully inclusive
- Partnership working with key organisations such as ; (NHS, LEA, & Local Authorities)
- Established successful funding partnerships
- Community & Health benefits included in Organisational Plans/Objectives



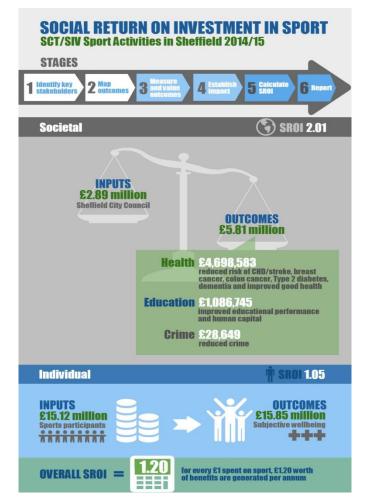
SCT / SIV

Sheffield City Trust (SCT) is a charitable company formed in 1988 with a number of health related Objectives. Two of which are;

- To promote the benefit of the inhabitants of South Yorkshire and surrounding counties by the provision of facilities for recreation and leisure time occupation in the interest of social welfare.
- To promote and preserve good physical and mental health

These objectives are considered in all aspects of programming within our venues





Example of SROR sport activities - KEY OUTCOMES

- £22m in social value including £4.6m in healthcare cost savings
- Over £1m in educational support
- Over 28k invested in crime reduction
- Social return of £2 for every £1 invested by the tax payer
- Over £1 health and wellbeing return on every £1 spent by customers
- Key partnerships established
- Embedded in local communities

HEALTH & WELLBEING

EXAMPLES OF DEMENTIA – INTERVENTION

- SIV working with Alzheimer's Society and Sheffield Hallam University to support people with early on-set dementia and their families.
- At Concord Sports Centre, delivering weekly physical activity sessions and social opportunities, including swimming, badminton and lunch
- Including activities for carers to improve their health and wellbeing, something so often overlooked. One carer has lost 4 stone since commencing activity!
- Although some data is still to be collected and fully analysed, evidence suggests positive outcomes for all participants.

WHAT PEOPLE ARE SAYING

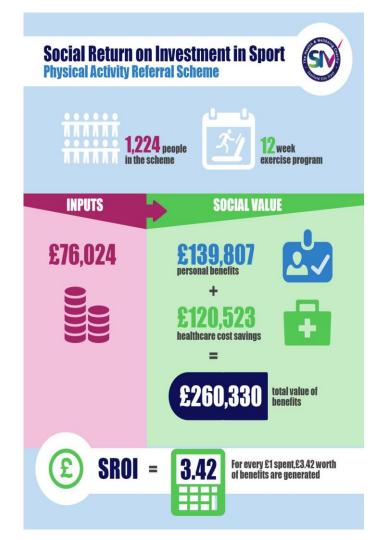
Participants "I feel better about myself, I don't feel laid down by my illness"

"I am able to do things, I feel more energetic"

<u>Carers</u> - "Watching him enjoy himself is the best thing"

"It's helped me cope with stress"





Example of Health Intervention GP Referral Scheme – KEY OUTCOMES

- Over 1,200 people p.a.
- 12 week programme
- 120k saving on Healthcare
- Over £3.40 return for every £1 spent
- 59% of participants reported their happiness, self confidence and relationship with others had improved since joining
- Equal Male/Female split

WHAT DOES THIS MEAN TO PEOPLE OF SHEFFIELD

- Over 13,500 people report feeling healthier and better about themselves
- 251 cases of CHD/Stroke prevented
- 61 cases of type 2 diabetes prevented
- 60 cases of dementia prevented
- 3 cases of breast cancer prevented
- 1.5 cases of colon cancer prevented



OBESITY / DIABETES

Organisations could consider;

- schemes that encourage people to make healthier food & drink choices and manage their sugar intake
- Promotion through on line blogs, & case studies to highlight the benefits of a healthy diet

SIV/SCT

The <u>first</u> leisure operator in the UK to put a levy on sugary drinks

Results so far

- People have changed. People are choosing less sugary drinks, whilst overall sales have risen.
- 70% of people are choosing sugar free v 58% last year
- 9k raised from sugar tax in 5 months
- Endorsements from Jamie Oliver & University

EDUCATION

- Support more than 10 schools per year with funding applications over £100K per year to deliver more Sport related school clubs, breakfast clubs and get more children active
- Free ice skating and swimming vouchers Attendance Schemes 2016-2017 is the fifth year with over 175,000 passes given out since it began
- SCT funded ice skating lessons for 2,500 across the city of Sheffield 35% take up on lesson programme
- 1% Improvement in Educational attainment for sports participants age 11 18
- Higher average earnings for graduates who participate in sport at SCT/SIV Facilities



CRIME

Examples of working in partnership with the police commissioner on Crime Reduction initiatives;

- Programme to integrate Roma Slovaks into the local Community funded ice skating
- Programme to reduce Anti-social behaviour through physical activity in deprived part of the city
- Lead to a 1% reduction in crime total impact estimated at £28,649



CONCLUSION

- Build strong partnerships with influential organisations/people
- Business plans focus on health, wellbeing and changing lives
- Ensure that programmes are fully inclusive for our multi cultural societies
- Utilise programmes such as Quest to assist with planning & delivery
- Measure the IMPACT and review your offering
- Communicate the **VALUE** of your Organisation/Centres



QUESTIONS?

