



Welcome

Andrew Hetherington
Operations Manager



Right Directions
quality and safety


allianceleisure

“
Providing
Great
Products
& Fun
Activity
for our
Customers
”



“
Be the
best in the
eyes of our
customers,
employees
and our
stakeholders
”



**Inverclyde Leisure
delivering Leisure,
Cultural and Community
activities for our
customers throughout
Inverclyde**



6

**Voluntary
managed
Community
Halls**

4

**Community
Facilities**

17

**Grass
Pitches**

10

**Leisure
Facilities**

3

**Community
Hubs**

1

**Athletics
Stadium**

5

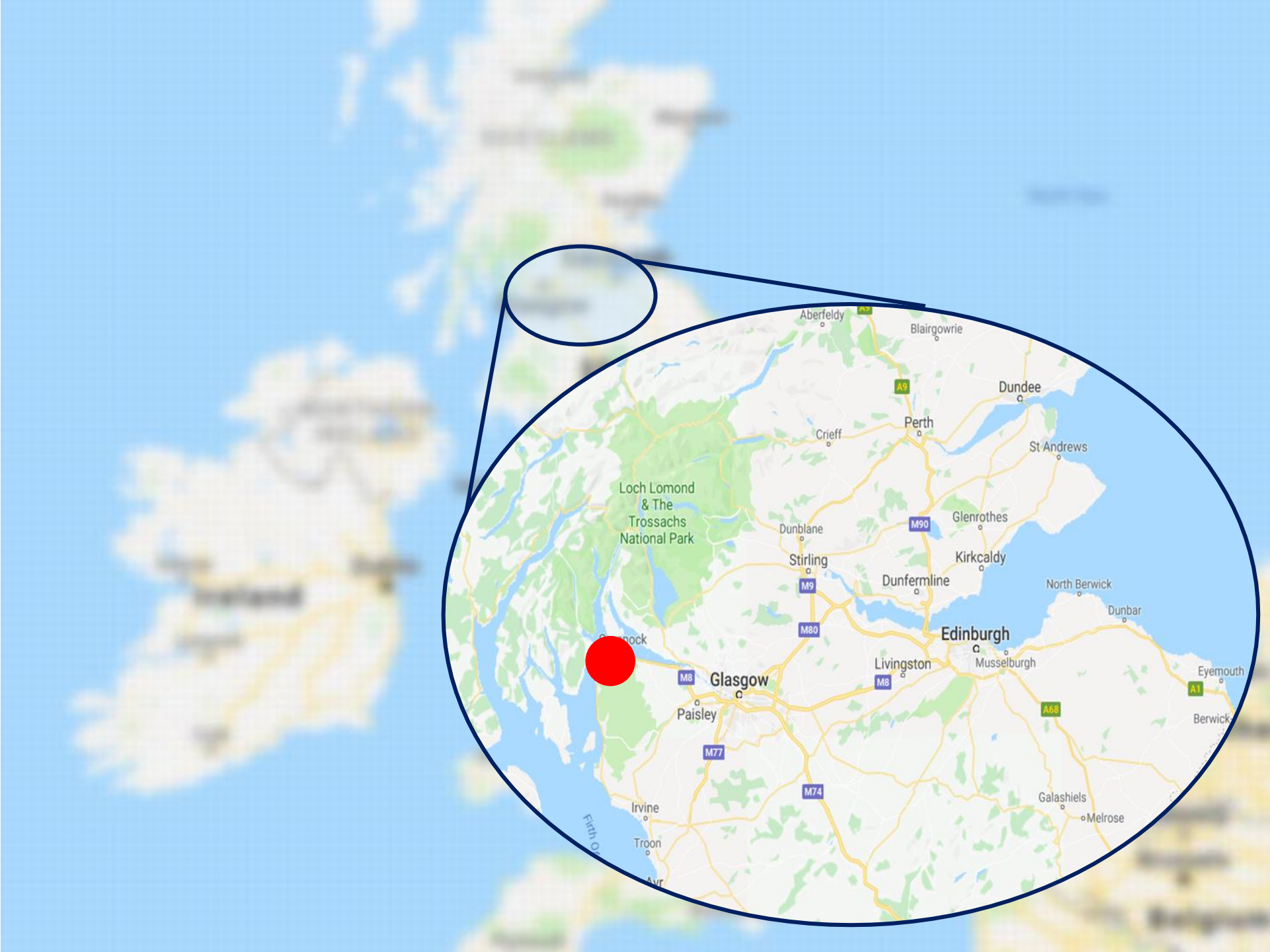
**3G
Pitches**

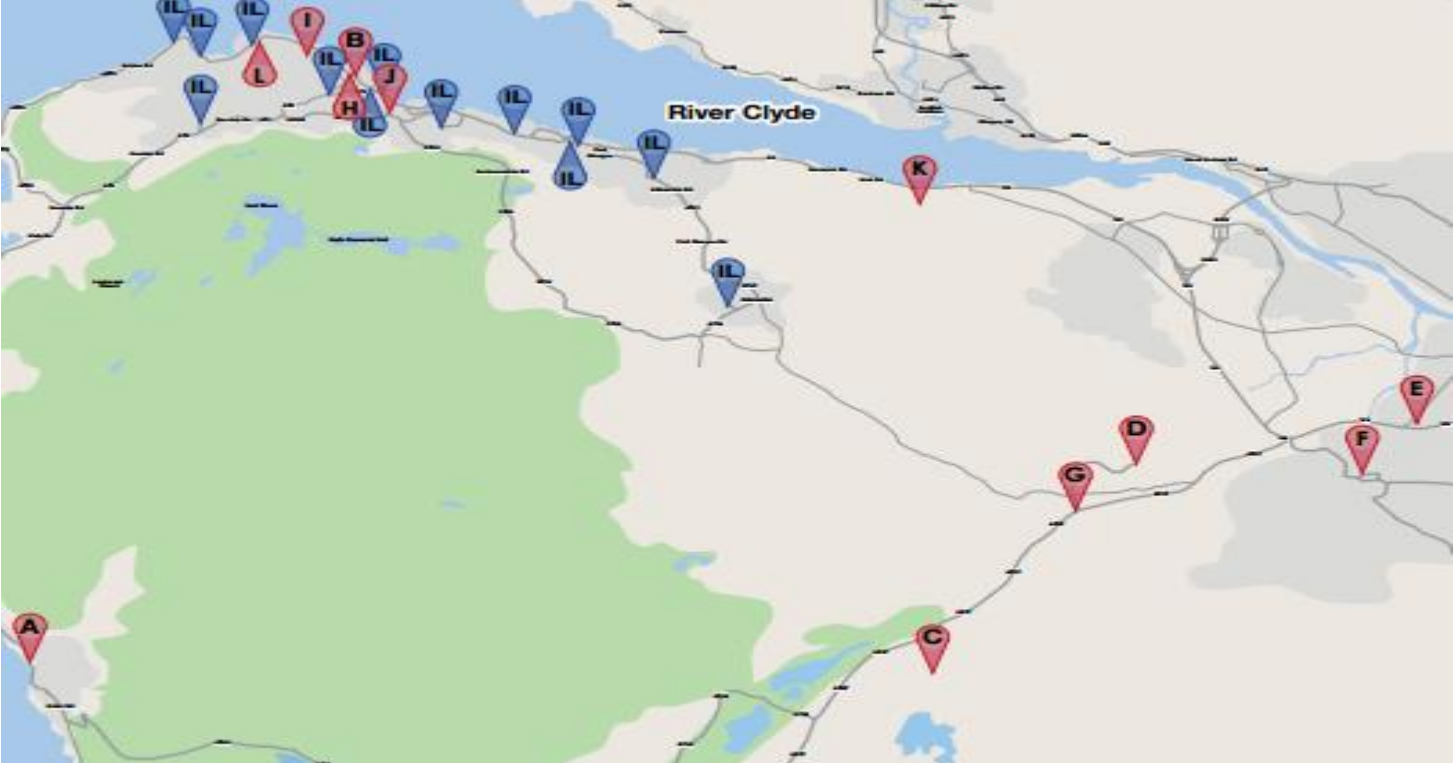
3

**Town
Halls**



**inverclyde
leisure**





Competitors

A	KA Leisure Greenock Road Largs KA30 8QL
B	JC'S Fitness Studio 10 Patrick Street Greenock PA16 8UT
C	Bowfield Country Club Bowfield Road Howwood Glasgow PA9 1DZ
D	Linwood On-X Renfrewshire Leisure Brediland Road Linwood PA3 3RA
E	David Lloyd CockleHill Park Arkleston Road Renfrew PA4 0RA
F	Pure Gym Paisley Units 2 & 3 Paisley Retail Park Renfrew Road Paisley PA3 4BX
G	Exercise 4 Less 17-18 Renfrew Retail Park Renfrewshire PA4 9EN
H	Caber Cross Training 14 Crawford street Greenock PA15 1LR
I	Curves Greenock 10 Robertson Street Inverclyde PA16 8DB
J	The Urban Fit Company Greenock 5 - 3 Campbell Street Greenock PA16 8AN
K	Gleddoch Hotel Old Greenock Road Langbank PA14 6YE
L	Fun World Fort Matilda Industrial Estate Eldon Street Greenock PA16 7QB

Inverclyde leisure

IL	Waterfront Leisure Complex & Fitness Gym Customhouse Way, Greenock, PA15 1EW
IL	Greenock Sports Centre & Fitness Gym Nelson Street, Greenock, PA15 1QH
IL	Battery Park Pavilion Battery Park, Eldon Street, Greenock, PA16 7QG
IL	Birkmyre Park Gym Broomknowe Road, Kilmacolm, PA13 4HX
IL	Boglestone Fitness Gym and Boglestone Community Centre Dubbs Place, Port Glasgow, PA14 5UD
IL	Gourock pool & Gourock Fitness Gym Albert Road Gourock, PA19 1NQ
IL	Lady Octavia Sports Centre Bridgend Road, Greenock, PA15 2JN
IL	Port Glasgow Swimming Pool Bay Street, Port Glasgow, PA14 5EB
IL	Ravenscraig Sports Centre Auchmead Road, Greenock, PA16 0JE
IL	Indoor Bowling Club Port Glasgow Road, Greenock, PA15 2UL
IL	Greenock Town Hall Clyde Square Greenock PA15 1LY
IL	Port Glasgow Town Hall 35 King Street Port Glasgow PA14 5HD
IL	Gamble Halls 44 Shore Street Gourock PA19 1RG



Inverclyde Leisure

Offering you so much more...

 **FITNESS**
for less
£17.99pm



Low Cost Gym option

The package includes a demonstration and use of the Fitness for Less Gym as well as 20% off Swimming and Fitness Classes at Inverclyde Leisure Facilities. This package is available now at Boglestone Community Centre and Ravenscraig Activity Centre from £17.99 per month and £20.00 joining fee.

 **active**
junior
£22.50pm



Younger members from 12 to 17 years

and gives unlimited access to the Fitness Gyms – Swimming Pools – Fitness Classes and use of the Health Suite at the Waterfront and Port Glasgow Pool. Age restriction of 16 years old for use of Health Suite.

 **active**
swim
£28.00pm



Swimming only membership

Allows unlimited access to our Swimming Pools at the Waterfront, Port Glasgow and Seasonal Gourock Pools, as well as Health Suite at the Waterfront and Port Glasgow Pool. The membership includes the latest swim tag technology to monitor your progress at the Waterfront.

 **FITNESS**
group
£33.00pm



Exercising in a group membership

Unlimited use of over 200 Group Fitness Classes within our facilities ranging from Circuits, Les Mills Classes such as - Body Pump, Body Attack, Body Combat, Metafit, Functional Classes, and many more.

 **FITNESS**
plus+
£37.00pm



The Premium membership

Unlimited use of 7 Fitness Gyms, over 200 Fitness Classes & 3 Swimming Pools across 4 sites. Includes a detailed fitness induction, personal programmes and regular reviews, help and advice by our professional qualified team of Fitness Advisors.

 **Greenock**
CrossFit
£45.00pm



CrossFit membership

A varied functional instructor led workout, CrossFit membership offers full support and guidance by our professional CrossFit team that delivers guaranteed results and achieves your fitness goals.

 **FITNESS**
plus+ CrossFit
£55.00pm



The Premier package

All the above activities in this inclusive package. Unlimited use of Inverclyde Leisure's facilities including 7 Fitness Gyms, over 200 Classes, 3 Swimming Pools and Greenock CrossFit.

For further information or to join online please visit www.inverclydeleisure.com

 **FITNESS**
plus+

 **FITNESS**
for less

 **active**
swim

 **active**
sports

 **active**
skate

 **express**
ladies fitness

 **SHOWCASE**

 **Café**

 **SOFT PLAY**

Ravenscraig Activity Centre

- Ravenscraig opened in 1984
- 16 Station Gym
- 4 Court Hall
- Balcony for Spinning and Classes
- Ancillaries = Reception, Changing Rooms and Toilets
- Deficit funded 65K

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Paul Cluett
Managing Director

Procurement Process

- 1. Tender & Alliance Appointed**
- 2. Met with the team and established options for the site**
- 3. Scoped the project at risk**
- 4. Scoped and developed full scheme in partnership with Trust and Council**
- 5. Value Engineered with Trust to achieve development aspirations within cost envelope**
- 6. Agreed delivery model to ensure cost certainty is achieved and VAT efficient model utilised**



Alternative Procurement Route



DEVELOPMENT PARTNER FOR SCOPING, DESIGN,
REFURBISHMENT, CONSTRUCTION AND THE DEVELOPMENT OF



LEISURE
CENTRES



PLAY
FACILITIES



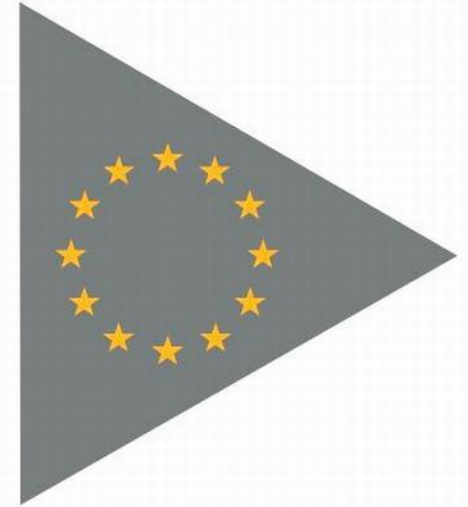
SPORTS
FACILITIES



RECREATION
FACILITIES



THEATRES



Development Process

- **Appoint project team including:**
Architect, contractor, catering specialist,
equipment providers & QS
- **Managed delivery of project as ‘client’ in building contract**
Managing Risk / Programme / Cost
- **Working with a very ageing building**
- **Overcoming structural challenges / ageing boilers / alarm systems**







Products

- ✓ **XHeight Climb**
- ✓ **Play**
- ✓ **F & B, including party rooms and Costa PTS**
- ✓ **Gym**
- ✓ **Front of House Upgrade**
- ✓ **M & E Upgrade**
- ✓ **Changing Upgrade**

All for a £1.2m budget















Participation | Impact



Total visits

There was a big increase in total visits to the centre recorded from 2015 to 2016 and then to 2017. From 2015 to 2016 there was an increase of nearly 45,000 visits. This was then compounded with an increase of over 47,000 visits from 2016 to 2017.



Participation | Family Activity

Gym

"Great more modern, lots of good equipment and reasonably priced."

"Gym has transformed and improved massively."

"Gym is much better than before, more equipment and more spacious."

"The fitness gym has had an amazing transformation. So much more space and the machines are all far superior."

"It is such a welcoming gym."

Childrens' activities

"Absolutely for the best!"

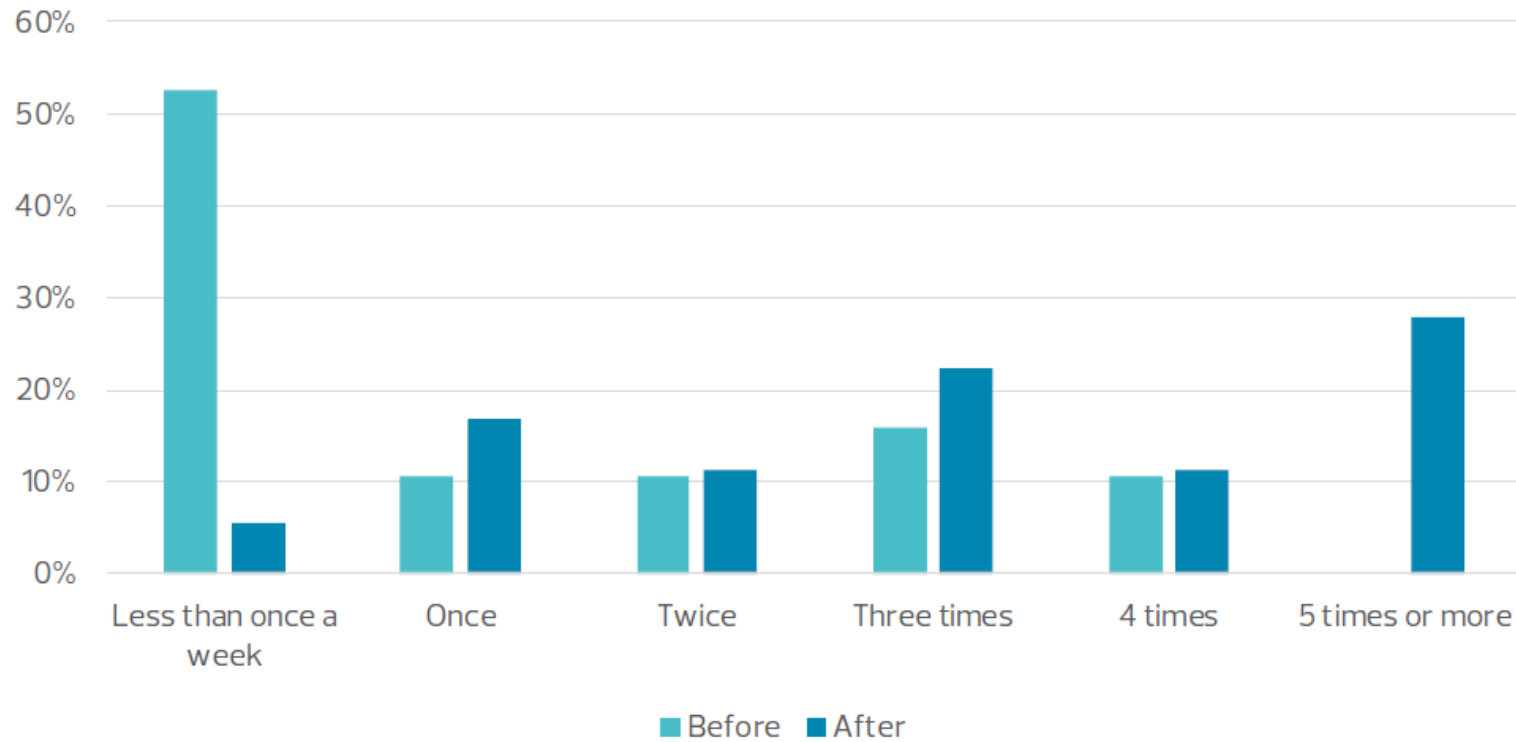
"Activity area and climbing is great for kids and adults."

"Centre is now targeting a new audience with new play facilities, which is great for the area with a high population of children."

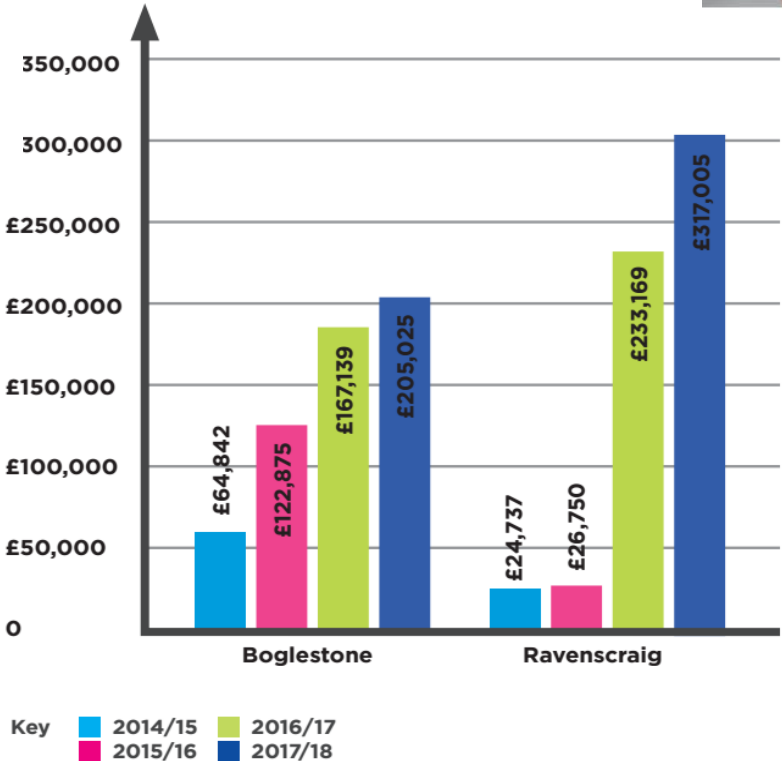
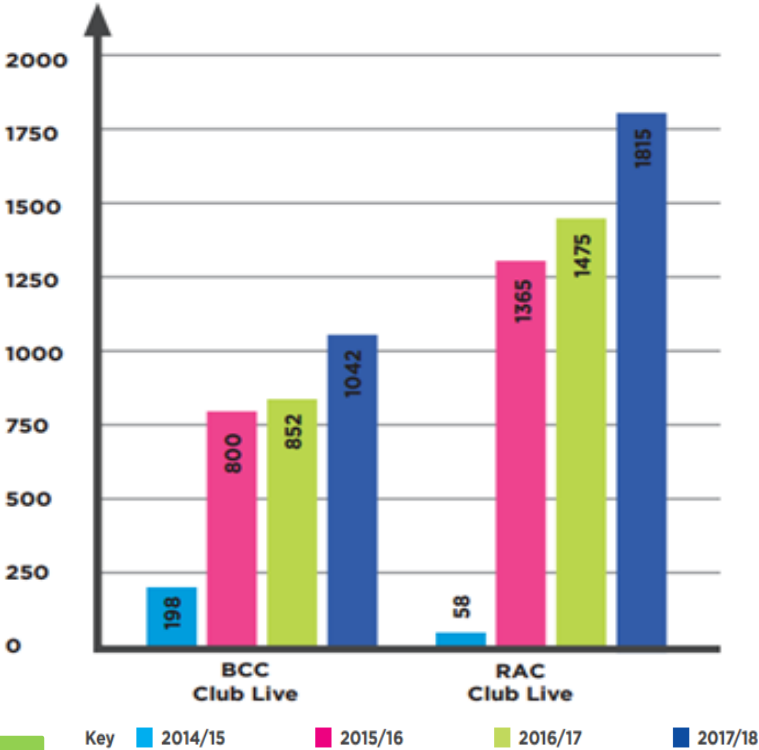
"It's a great centre. My 3 kids love it, especially the climbing walls."

Outcomes | More Active More Often

Visit frequency before and after redevelopment



Fitness Gyms and Sports Facilities





NPS – Customer Benchmark Dashboard

What's your score?

NPS[®] Score

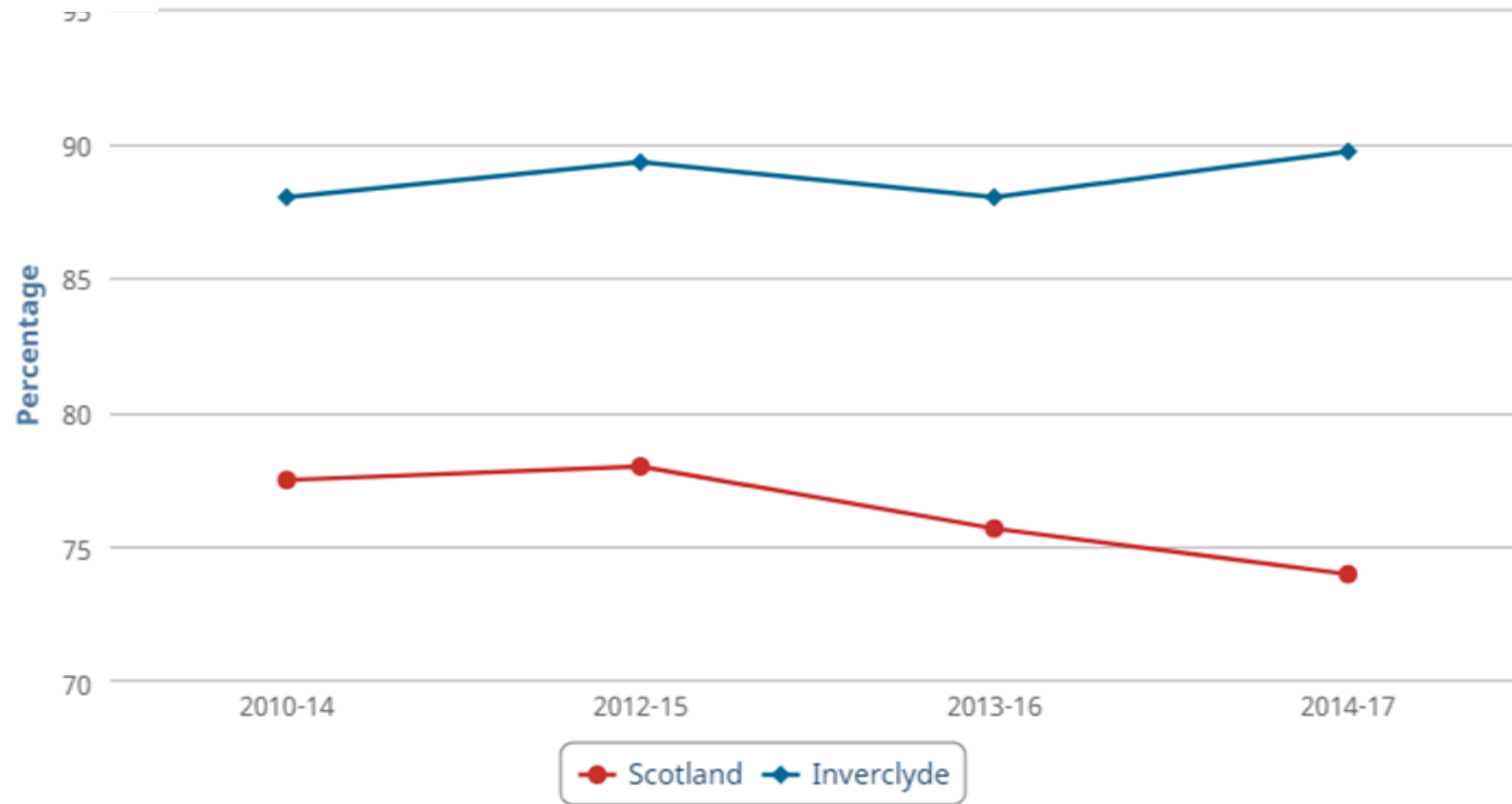
63

Benchmark Score

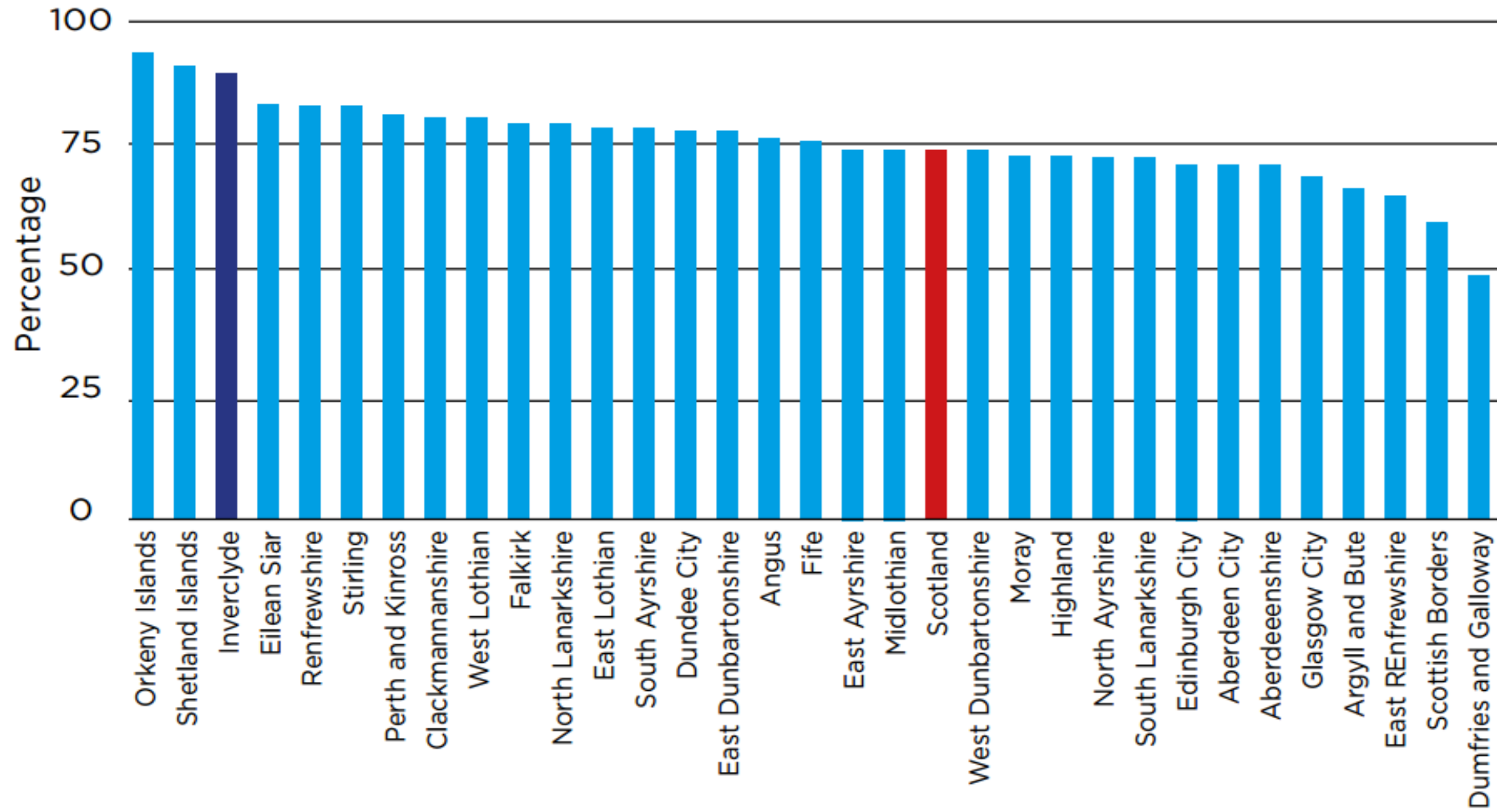
48



How satisfied are residents with local leisure facilities?



How satisfied are residents with local leisure facilities?



How satisfied are residents with local leisure facilities?



89.7%
Inverclyde



74.0%
Scotland
2014-17



Future Developments

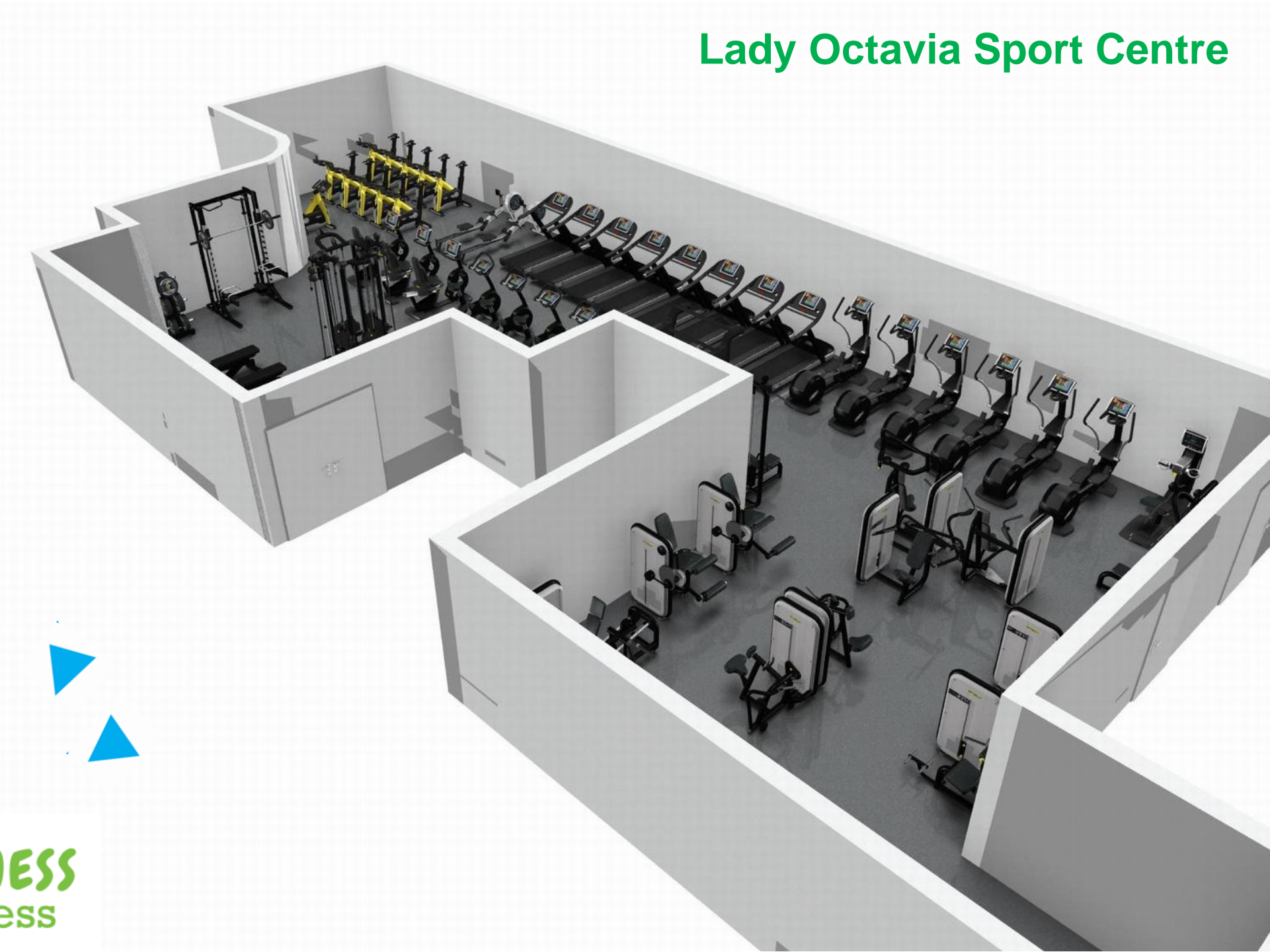
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Lady Octavia Sport Centre



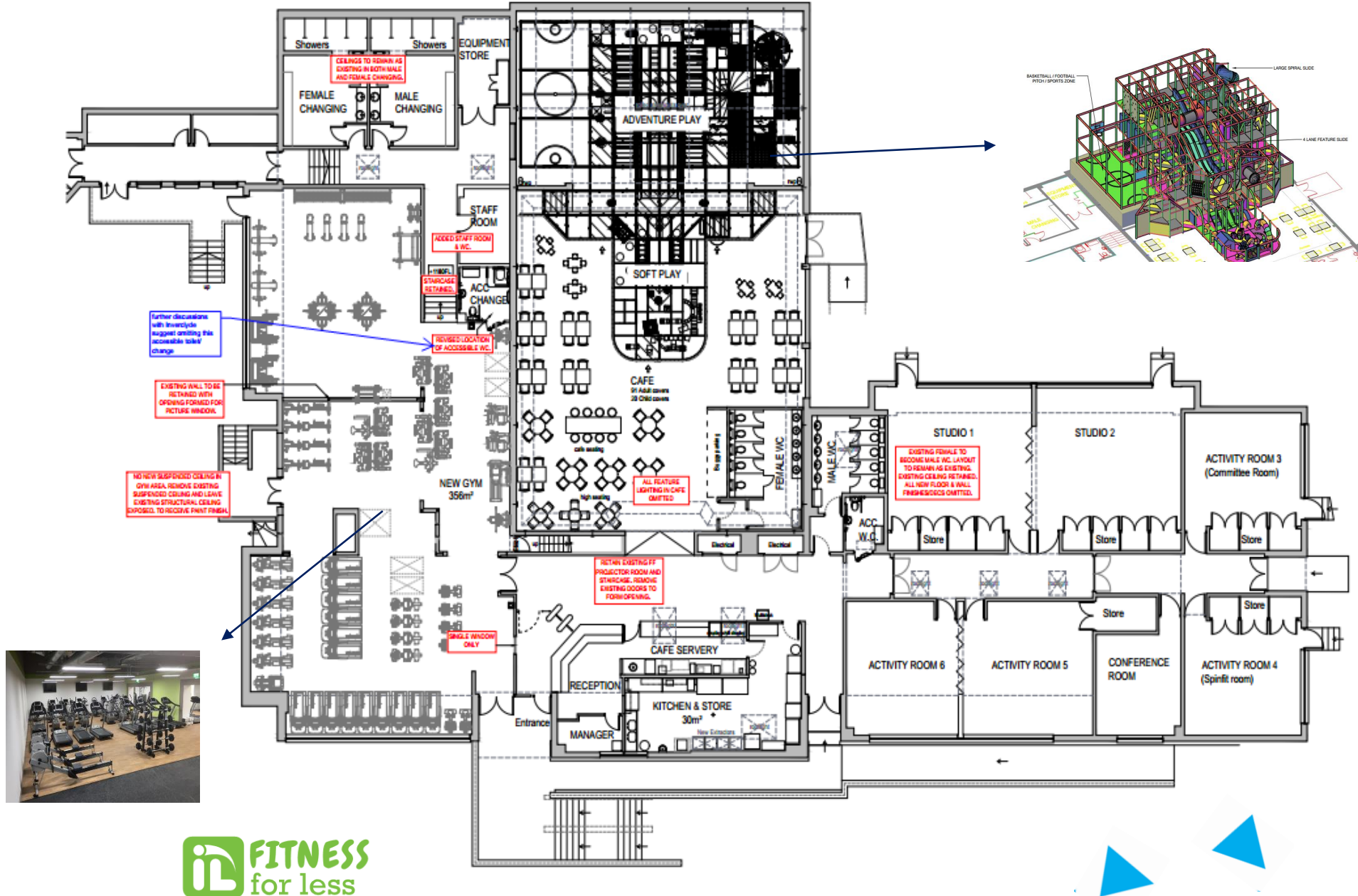
Lady Octavia Sport Centre



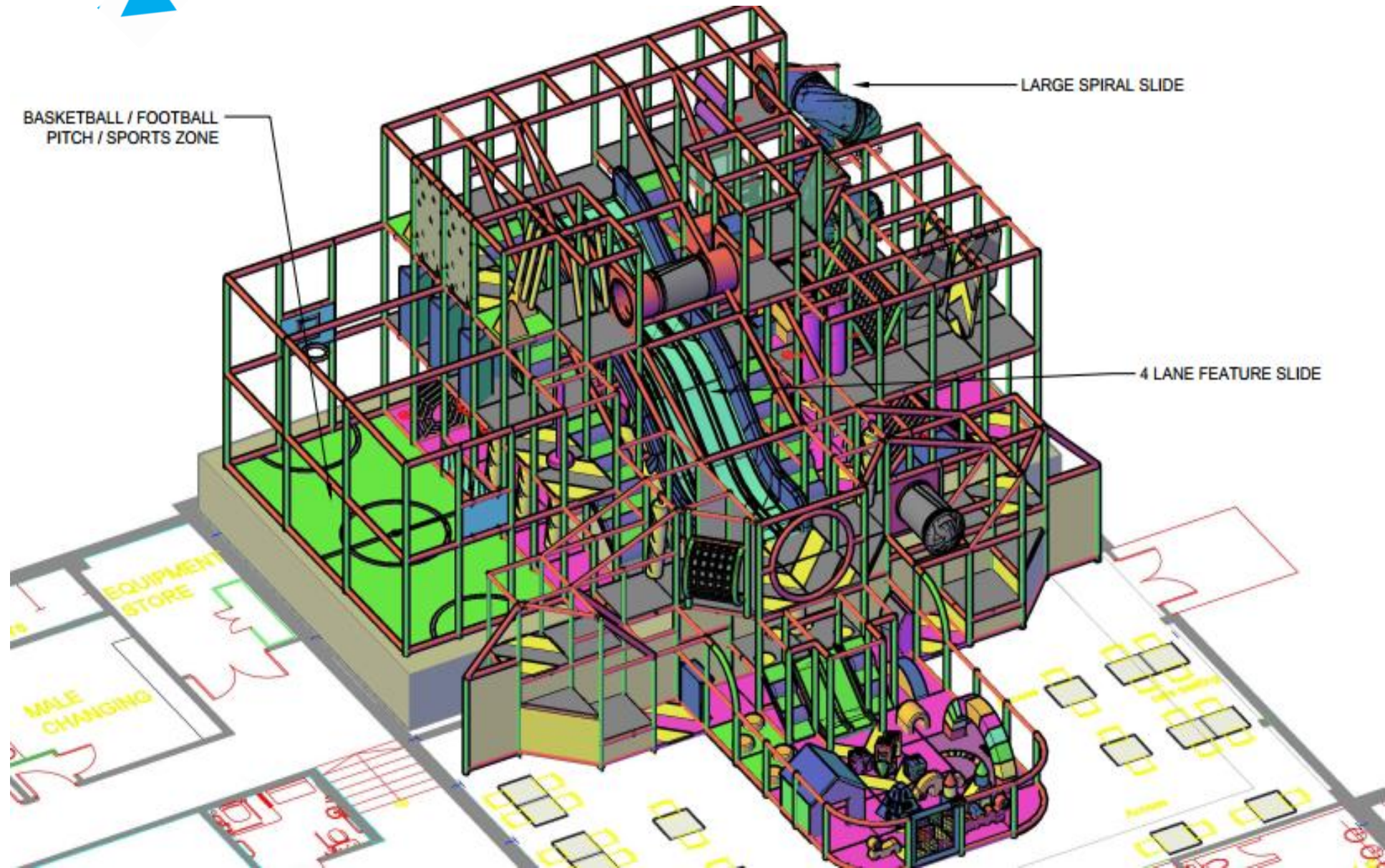
Lady Octavia Sport Centre



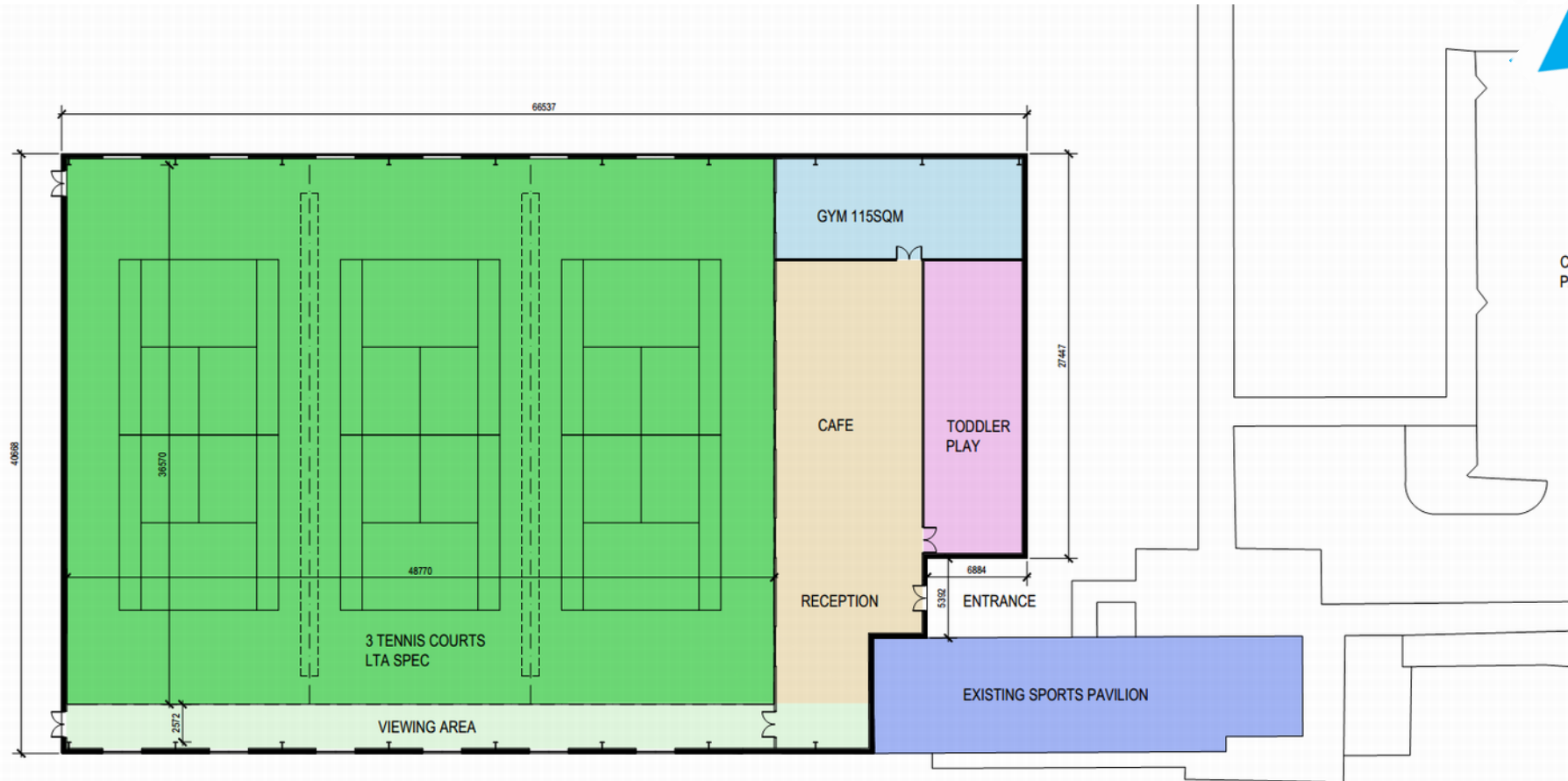
Boglestone Development



Boglestone Development



Indoor Tennis Development Rankin Park



3 court development
total area 2586 sqm
internal building size for three courts
36.57m x 48.77m

RANKIN PARK



Thank you



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