

Focus:

To assess how clearly the team understands and articulates its purpose and how well its work aligns with local place-based priorities.

#### **Key elements:**

- Clarity of purpose and strategic goals
- Understanding of local needs (e.g., inactivity, inequality, health)
- Alignment with wider system plans (e.g., ICS, Active Partnership, PH priorities)
- Evidence of collaborative planning in and with the local "place."

#### **General Guidance for Organisations**

- Ensure your purpose is understood by all staff and reflects a commitment to health equity.
- Align to local ICS priorities, Joint Strategic Needs Assessments (JSNAs), Ward Profiles, and Sport England's Uniting the Movement strategy.
- Collaborate early with partners to shape shared strategy and place-based interventions.
- Consider tools like Theory of Change or Results-Based Accountability.
- Include underrepresented voices in planning: residents, VCFSE groups, and marginalised populations.

#### **Best Practice Examples**

- Clear slide deck outlining strategic goals and metrics.
- Strategy workshop held with Active Partnership, council, ICS, and community orgs.
- Use of participatory methods like citizens' panels or community mapping.
- Infographics linking purpose to local data and system goals.



October 2025 Issue 1







PLAN	
Challenge: Is there a	clear, shared organisational purpose aligned to physical activity, health, and wellbeing outcomes?
Unsatisfactory	<ul> <li>No clear or documented organisational purpose</li> <li>Little to no reference to physical activity, health, social care or well-being</li> <li>Staff and partners are unaware or confused about the purpose.</li> </ul>
Satisfactory	<ul> <li>Organisational purpose exists but is vague or generic</li> <li>Some reference to health/wellbeing/social care, but not well integrated</li> <li>Purpose known to some staff, limited partner awareness.</li> </ul>
Good	<ul> <li>Clear and documented purpose linked to physical activity, wellbeing and health &amp; social care</li> <li>Most staff understand and can articulate the purpose</li> <li>Purpose informs some planning and decision-making.</li> </ul>
Very Good	<ul> <li>Purpose is widely shared and embedded across teams.</li> <li>Used to drive operational priorities consistently</li> <li>Actively communicated to partners including health, social care and education stakeholders</li> <li>Influences resource allocation and workforce planning</li> </ul>
Excellent	<ul> <li>Purpose inspires and drives organisational culture.</li> <li>Champions, operational staff, and designated area leads across the organisation and wider system promote the purpose.</li> <li>Purpose shapes strategic partnerships and collaborative initiatives across ICSs, local authorities and communities.</li> <li>Evident in external communications, education/SEND inclusion, and policy influence.</li> <li>Regularly reviewed and refreshed to respond to emerging needs.</li> </ul>

October 2025 Issue 1

Quest – Purpose, Strategy and Place



Page 2 of 9





PLAN Challenge: How well does your strategic approach align with local, regional, or national plans (e.g. JSNA, ICS, NHS priorities, Local Authority plans)?	
Satisfactory	<ul> <li>Some awareness of local/national plans.</li> <li>Partial or informal alignment with ICS, local authority system priorities or devolution plans.</li> <li>Strategy is occasionally reviewed against wider frameworks.</li> </ul>
Good	<ul> <li>Strategy reflects key local, regional, and national priorities.</li> <li>Aligned with at least one formal plan (e.g., ICS, JSNA, social care).</li> <li>Strategy guides delivery and partnership work.</li> </ul>
Very Good	<ul> <li>Strong and demonstrable alignment with multiple system plans (e.g., health, social care, SEND, communities).</li> <li>Strategic goals inform local health and wellbeing agendas.</li> <li>Partners recognise shared strategic priorities.</li> <li>Strategy used to influence and contribute to system-wide plans.</li> </ul>
Excellent	<ul> <li>Strategy is fully integrated with health, social care and community frameworks.</li> <li>Organisation actively shapes and co-develops system strategies.</li> <li>Evidence of contribution to multi-agency work.</li> <li>Regular horizon scanning and strategic foresight are embedded. (e.g., devolution, population change, outdoor space.)</li> <li>Strategy supports innovation and transformation agendas.</li> </ul>

October 2025 Issue 1

**Right** Directions



Page 3 of 9



DO		
Challenge: How do yo	Challenge: How do you co-develop your strategy or plans with key local partners or stakeholders?	
Unsatisfactory	<ul> <li>Strategy developed in isolation.</li> <li>Little or no partner engagement.</li> <li>Consultation, if any, is superficial.</li> </ul>	
Satisfactory	<ul> <li>Some partners consulted informally.</li> <li>Limited collaboration in developing the strategy.</li> <li>Partnership input is not consistently reflected.</li> </ul>	
Good	<ul> <li>Partners actively engaged in strategy development.</li> <li>Shared priorities are identified.</li> <li>Evidence of joint planning or workshops.</li> </ul>	
Very Good	<ul> <li>Strategy co-produced with a range of partners, including health, social care, education and community partners.</li> <li>Shared ownership and joint accountability.</li> <li>Collaborative decision-making forums are in place.</li> <li>Partners regularly review and refresh plans together.</li> </ul>	
Excellent	<ul> <li>Co-development is embedded and ongoing.</li> <li>Partners led aspects of strategy alongside the organisation.</li> <li>Strategy reflects diverse community voices, including SEND, disability and communities.</li> <li>Formalised governance supports joint strategy.</li> <li>Approach recognised as an exemplar within the system.</li> </ul>	

October 2025 Issue 1

**Right** Directions



Page 4 of 9



DO	
Challenge: How well i	s your strategy communicated across the organisation and with partners?
Unsatisfactory	<ul> <li>Strategy is poorly communicated or not shared.</li> <li>Communication is unclear or inconsistent.</li> </ul>
Satisfactory	<ul> <li>Some internal communication takes place.</li> <li>Strategy awareness varies across teams.</li> <li>Partner communication is irregular or limited.</li> </ul>
Good	<ul> <li>Strategy is communicated internally.</li> <li>The majority of staff understand key strategic goals.</li> <li>Partners are informed of the strategic direction.</li> </ul>
Very Good	<ul> <li>Regular, clear communication with staff and partners across health, social care, education and communities.</li> <li>Strategy embedded into organisational culture.</li> <li>Multiple channels are used to reinforce messaging.</li> <li>Feedback mechanisms support communication.</li> </ul>
Excellent	<ul> <li>Communication is proactive, consistent, and engaging.</li> <li>Strategy is integrated into day-to-day operations.</li> <li>Strategy drives shared understanding and collaboration.</li> <li>Communication supports system-wide alignment across health, social care, education and communities.</li> <li>Organisation recognised for excellence in strategic communication.</li> </ul>

October 2025 Issue 1

Quest – Purpose, Strategy and Place







DO	
Challenge: How does	your leadership team support a shared purpose and strategic alignment across systems and teams?
Unsatisfactory	<ul> <li>Leadership is disengaged from purpose.</li> <li>Little evidence of strategic alignment.</li> <li>Teams work in silos without coordination.</li> </ul>
Satisfactory	<ul> <li>Leadership supports strategy operationally.</li> <li>Some attempts at cross-team alignment.</li> <li>Limited influence beyond the organisation.</li> </ul>
Good	<ul> <li>Leaders promote shared purpose.</li> <li>Regular collaboration across teams.</li> <li>Leadership fosters alignment with wider systems.</li> </ul>
Very Good	<ul> <li>Leadership champions purpose and strategic coherence.</li> <li>Active engagement with system partners.</li> <li>Encourages innovation and shared accountability.</li> <li>Role modelling and supporting inclusive leadership behaviours.</li> </ul>
Excellent	<ul> <li>Leadership is visionary and highly influential, referencing EDI and SEND awareness.</li> <li>Drives system-wide alignment and collaboration.</li> <li>Builds leadership capacity internally and across partners.</li> <li>Leads culture change and innovation across ISCs, social care, education and local communities.</li> <li>Recognised for system leadership at place and community level.</li> </ul>

October 2025 Issue 1

**Right** Directions





MEASURE, MONITOR AND REVIEW		
Challenge: How do yo	Challenge: How do you monitor and review your strategic priorities and direction?	
Unsatisfactory	<ul> <li>No formal monitoring or review process.</li> <li>Strategy remains static despite changing context.</li> <li>Little use of data or feedback.</li> </ul>	
Satisfactory	<ul> <li>Ad hoc or informal review mechanisms.</li> <li>Some awareness of progress, but limited adaptation.</li> <li>Monitoring focuses on outputs rather than outcomes.</li> </ul>	
Good	<ul> <li>Regular reviews based on data and stakeholder feedback.</li> <li>Adjustments made to priorities as needed.</li> <li>Monitoring includes some outcome measures.</li> </ul>	
Very Good	<ul> <li>Embedded review cycles with comprehensive data use.</li> <li>Monitoring incorporates tools and insights (Census Mapping, Moving Communities, Active Lives, local dashboards).</li> <li>Reviews include partner and community input.</li> <li>Learning culture supports continuous improvement.</li> <li>Clear documentation and communication of reviews.</li> </ul>	



October 2025 Issue 1





Page 7 of 9



Excellent
-----------

IMPACT		
Challenge: How is you	Challenge: How is your strategic direction contributing to place-based outcomes and system priorities?	
Unsatisfactory	<ul> <li>Strategic direction is unclear or poorly defined.</li> <li>Limited connection to local priorities or system-wide goals.</li> <li>Partners and stakeholders are not engaged in shaping strategy.</li> </ul>	
Satisfactory	<ul> <li>Strategic priorities reflect some local and system objectives.</li> <li>Some alignment with partners or stakeholders, but impact is limited</li> <li>Contribution to place-based, health and social care outcomes is partial or inconsistent.</li> </ul>	
Good	<ul> <li>Strategic direction is clearly aligned with local health, social care, education, and system priorities.</li> <li>Evidence shows that activities are contributing to agreed outcomes.</li> <li>Partnerships and teams are aware of their roles in achieving system goals.</li> <li>Some use of insights/tools (e.g., census mapping, community data) to evidence contribution.</li> </ul>	
Very Good	<ul> <li>Strategy is closely integrated with place-based, community, neighbourhood and system-wide priorities.</li> <li>Evidence demonstrates tangible improvements for diverse population groups (e.g., SEND, disability, older people, long-term conditions and use of outdoor space).</li> <li>Collaborative work with partners drives shared objectives and improvements.</li> <li>Partners and communities recognise impact, with triangulated evidence from conversations, stakeholders and policies.</li> </ul>	

October 2025 Issue 1

Quest – Purpose, Strategy and Place









	Strategy drives systemic impact, influencing local outcomes, population health, and wider health and social care priorities.
	Outcomes are measurable and demonstrably linked to organisational direction.
	Strategy is co-designed with partners, stakeholders, and communities, naming key organisations and roles where
Excellent	appropriate.
	• Learning from strategic outcomes informs continuous improvement and positions the organisation as sector-wide leadership.
	Evidence includes insights, horizon scanning (e.g., devolution, shifting geographies) and comparative modelling against other
	areas.





